



# JAMAICA DEVELOPERS ASSOCIATION LTD.

## REAL ESTATE DEVELOPMENT WEBINAR

Thursday, December 4, 2025, 9:30:00 AM to 3:00:00 PM

### AGENDA

Topic	Presenters/Panelists
<b>Welcome and Opening Prayer</b>	<b>Mr. Dayton Wood</b> , <i>Chairman, Jamaica Developers Association Ltd.</i> , <b>Mr. Reynold Scott</b> , <i>Chairman, Geon Group of Companies Ltd.</i>
<b>Moderator's Remarks and Speaker introduction</b>	<b>Senator Rose Bennett-Cooper, OD</b> , <i>Senior Partner, Bennett Cooper Smith</i>
<b>Opening Address</b>	<b>Hon. Amb. Audrey Marks, OJ, MP</b> , <i>Minister without Portfolio, Office Of The Prime Minister, Efficiency, Innovation and Digital Transformation</i>
<b>Construction of Eco-Friendly Housing in Jamaica</b>	<b>Mr Luis Palacio</b> , <i>Design Director, Adrian Smith + Gordon Gill Architecture (AS+GG)</i>
<b>Q&amp;A - Eco-Friendly Construction</b>	<b>Dr. Patricia Green</b> , <i>Architect, Patricia E. Green Architects</i> , <b>Mr. Michael Lake</b> , <i>Director, Architect, Island Homes Limited</i> , <b>Mr. Ricardo Case</b> , <i>Senior Vice President, Shared Services, Jamaica Public Service</i>
<b>A Viable Supply Solution for Delivery of Affordable Mass Housing</b>	<b>Mr Edward Viner</b> , <i>Chairman, Sun Sino Solutions</i>
<b>Q&amp;A - Mass Housing Solution</b>	<b>Mr Christopher Whyms-Stone</b> , <i>Managing Director, Cornerstone Design</i> , <b>Mr. Donald Moore, OD</b> , <i>Technical Director, National Housing Trust</i>
<b>Realtors' Obligations to Developers and Sales Commissions</b>	<b>Mr. Alton Morgan</b> , <i>Managing Partner, Alton E. Morgan &amp; Company</i>

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<b>Q&amp;A - Realtors' Obligations</b>	<b>Mr. Karl Vendryes</b> , <i>Director, Millennium Properties Ltd.</i> , <b>Mrs Gabrielle Grant Gilpin-Hudson</b> , <i>President, Realtors Association of Jamaica</i> , <b>Ms. Carolyn Chuck</b> , <i>Managing Partner, Delroy Chuck &amp; Company</i>
<b>Understanding the Full Cost of Real Estate Development : A Banker's Perspective</b>	<b>Mr. Courtney Wynter</b> , <i>General Manager, Jamaica Mortgage Bank</i>
<b>Q&amp;A - Full Cost Bankers</b>	<b>Mr Robert Foster</b> , <i>Senior Manager - SME &amp; Corporate Solutions, VM Group</i> , <b>Mr. Carlton Earl Samuels, CD., JP</b> , <i>Chief Development Financing Officer, The Jamaica National Group</i> , <b>Mr. Richard Mullings</b> , <i>Director, M&amp;M Limited</i>
<b>Understanding the Full Cost of Real Estate Development : A Quantity Surveyor's Perspective</b>	<b>Mr. Michael Robinson</b> , <i>, Michael Robinson Associates</i>
<b>Q&amp;A - Full Cost QS</b>	<b>Dr. Christopher Burgess</b> , <i>Managing Director, SmartHomes by CEAC</i> , <b>Dr. O'Neil Roper</b> , <i>Member, Jamaican Institute of Quantity Surveyors</i> , <b>Mr. Kelvin Kerr</b> , <i>Managing Partner, Davidson &amp; Hanna</i>
<b>Thank you All</b>	<b>Mr. Dayton Wood</b> , <i>Chairman, Jamaica Developers Association Ltd.</i>